

**FEBRUARY 2023** 

# ABU DHABI HOTEL PERFORMANCE REPORT

# NOTE TO READERS

THIS REPORT IS STRICTLY PRIVATE, CONFIDENTIAL AND PERSONAL TO ITS RECIPIENTS AND SHOULD NOT BE COPIED, DISTRIBUTED OR REPRODUCED IN WHOLE OR IN PART, NOR PASSED TO ANY THIRD PARTY. DCT ABU DHABI SHALL NOT BE HELD ACCOUNTABLE TO THE REQUESTOR REGARDING ALTERATIONS MADE TO THE DATA AS A RESULT OF UPDATING PROCESS

PLEASE NOTE THAT SINCE JAN 2023, DCT ABU DHABI DECOMMISSIONED ITS LEGACY HOTEL E-REVENUE SYSTEM AND MIGRATED TO DAILY HOTEL SYSTEM FOR MONTHLY AND OTHER REPORTING PURPOSES. HENCE, WE URGE CAUTION WHILE COMPARING THE CURRENT PERFORMANCE WITH ANY HISTORICAL HOTEL PERFORMANCE REPORTS PUBLISHED ON DCT'S OFFICIAL WEBSITE AND/OR ON OPEN DATA PLATFORM.

PLEASE NOTE THAT DUE TO INCOMPLETE DATA FROM ONE OF THE HOTELS IN AL AIN, AL AIN'S HOTEL GUEST & GUEST NIGHT VOLUMES MAY BE UNDERSTATED UPTO 13%, WHILE ITS ARR & REVPAR MIGHT BE SLIGHTLY OVERSTATED DUE TO SUBMISSION OF PARTIAL DATA



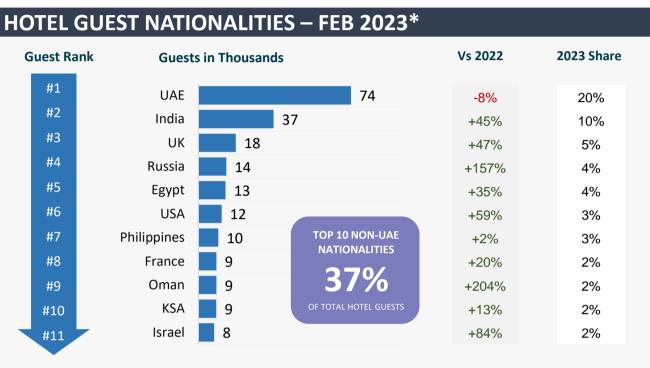
# **ABU DHABI HOTEL PERFORMANCE**

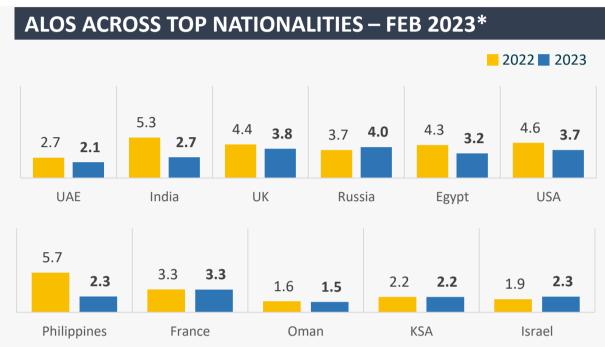
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#### **OVERALL PERFORMANCE – FEB 2023**







Notes: \* Excludes Unspecified nationalities, which represents upto 6% of total guest volumes in Feb 2023 & 2022

### PERFORMANCE BY REGIONS – FEB 2023

FEB 2023	ABU DHABI		Al	. AIN	AL DHAFRA		
Key Indicators	Actuals	% Change vs. 2022	Actuals	% Change vs. 2022	Actuals	% Change vs. 2022	
Guests (K)	336	+40%	28	+27%	12	+37%	
Occupancy	80%	-2%	68%	-8%	49%	-21%	
ALOS (Nights)	2.9	-24%	2.0	-28%	2.4	-36%	
Total Rev(M AED)	566	+47%	20	-4%	24	+3%	
ARR (AED)	546	+57%	292	+6%	718	+36%	
REVPAR (AED)	435	+54%	199	-3%	350	+8%	

Notes: Guest & revenue values are rounded off to their nearest value

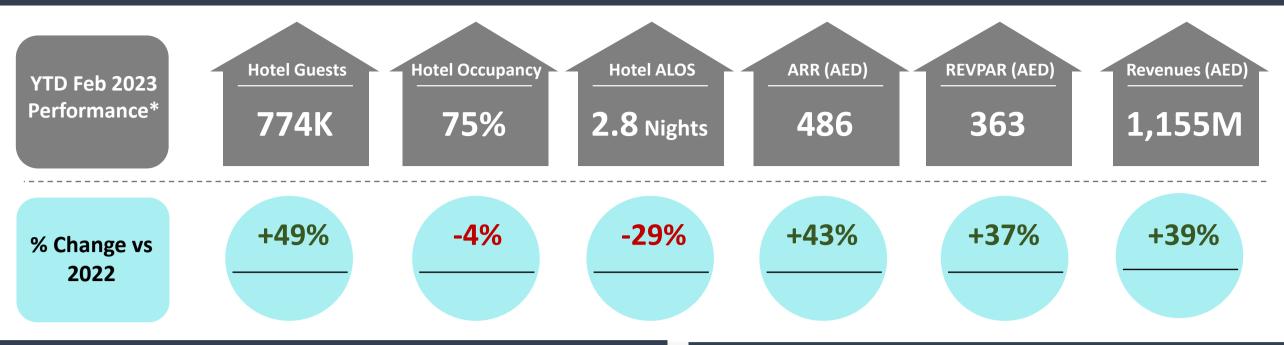
# PERFORMANCE BY STAR-RATINGS – FEB 2023

FEB 2023	5-STAR HOTELS		4-STAR HOTELS		1-3 STAR HOTELS		HOTEL APARTMENTS	
Key Indicators	Actuals	% Change vs. 2022	Actuals	% Change vs. 2022	Actuals	% Change vs. 2022	Actuals	% Change vs. 2022
Guests (K)	168	+39%	114	+44%	59	+43%	36	+21%
Occupancy	72%	-1%	84%	-4%	77%	-6%	84%	-5%
ALOS (Nights)	2.9	-19%	2.3	-29%	2.1	-27%	5.1	-21%
Total Rev(M AED)	435	+49%	93	+36%	36	+30%	46	+9%
ARR (AED)	800	+62%	349	+54%	285	+43%	336	+16%
REVPAR (AED)	577	+61%	292	+48%	219	+34%	282	+10%

Notes: Guest & revenue values are rounded off to their nearest value

# YTD FEB 2023 PERFORMANCE

#### **OVERALL PERFORMANCE – YTD FEB 2023**



#### **HOTEL GUEST NATIONALITIES – YTD FEB 2023\* Guest Rank Guests in Thousands** Vs 2022 **2023 Share** UAE 157 20% #1 -0.3% 79 10% India +61% #2 36 #3 UK +69% 5% Russia 30 +177% 4% #4 27 3% #5 Egpyt +40% USA 23 3% +71% #6 Philippines 22 3% +12% TOP 10 NON-UAE NATIONALITIES 18 #8 Israel +227% 2% KSA 17 2% #9 +15% Oman 16 2% #10 +172% #11 Pakistan 16 2% +20%

#### **ALOS ACROSS TOP NATIONALTIES – YTD FEB 2023** 2022 2023 5.7 4.8 4.6 4.5 4.1 **4.2** 3.6 3.2 2.8 2.7 2.1 UAE UK India Russia USA Egypt 6.1 4.8 2.3 2.2 2.2 2.3 2.2 1.9 1.7 1.5 **Philippines** KSA Pakistan

Notes: \* Excludes Unspecified nationalities, which represents upto 5% of total guest volumes in YTD Feb 2023 & 2022

## PERFORMANCE BY REGIONS –YTD FEB 2023

YTD FEB 2023	ABU DHABI		A	L AIN	AL DHAFRA		
Key Indicators	Actuals	% Change vs. 2022	Actuals	% Change vs. 2022	Actuals	% Change vs. 2022	
Guests (K)	696	+52%	56	+28%	22	+25%	
Occupancy	77%	-3%	63%	-15%	44%	-26%	
ALOS (Nights)	2.9	-29%	2.0	-33%	2.5	-34%	
Total Rev(M AED)	1,064	+42%	39	-7%	52	+21%	
ARR (AED)	489	+45%	282	+5%	785	+51%	
REVPAR (AED)	377	+40%	178	-10%	349	+11%	
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Guest & revenue values are rounded off to their nearest value

## PERFORMANCE BY STAR-RATINGS -YTD FEB 2023

YTD FEB 2023	5-STAR HOTELS		4-STAR HOTELS		1-3 STAR HOTELS		HOTEL APARTMENTS	
Key Indicators	Actuals	% Change vs. 2022	Actuals	% Change vs. 2022	Actuals	% Change vs. 2022	Actuals	% Change vs. 2022
Guests (K)	343	+52%	238	+52%	120	+54%	74	+25%
Occupancy	70%	+1%	79%	-8%	71%	-15%	83%	-4%
ALOS (Nights)	2.9	-24%	2.2	-33%	2.0	-38%	5.2	-22%
Total Rev(M AED)	828	+51%	170	+22%	64	+9%	93	+8%
ARR (AED)	717	+49%	304	+37%	252	+33%	325	+13%
REVPAR (AED)	505	+50%	242	+26%	179	+12%	270	+9%

Guest & revenue values are rounded off to their nearest value